

# LUXURY HOME SELLING




**D**esigner Susan Spath of Kern & Co. has done it again by furnishing a beautiful luxury home for a client to sell. This outstanding equine estate, built by Richard Doan, has it all. Susan began designing turn-key projects in Rancho Santa Fe ten years ago and has brought great success for the sellers of these luxury properties.

A finished lifestyle is what the luxury buyer is looking for. You can literally move in with your clothes and maybe some dish-

es! When buying a home of this caliber you really want it all! Homes that are designed by Susan Spath and her team at Kern & Co. have added value and prestige. The buyer can now see the home as a finished product which for some may be difficult to visualize. Susan makes the best use of the budget to create something fabulous and livable. She is known for her custom design of homes from the ground up, working with the architect and builder to create a dream home for her clients.

Her technique allows a comfort and ease for the homeown-

er or the builder. For many, furnishing a large home is overwhelming and time consuming. Her experience and sense of style is both classical and casually elegant. It's wonderful to walk in and enjoy the surroundings and beauty of the easy California lifestyle.

This home features an incredible indoor-outdoor living space. The outdoor area has breathtaking views with all the amenities including televisions, heaters and comfortable seating. This is a feature that really epitomizes the southern Californian lifestyle. 



For information on this home or to discuss your design needs, please contact Susan Spath at:  
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